Improved Security and Compliance with Bynx Digital Signature

Vehicle leasing, fleet and mobility management solution provider **Bynx** has partnered with Adobe Sign to further advance its online signature capabilities.

It's critical for customers to ensure contracts are watertight but despite taking robust and responsible measures, it is something many businesses have struggled with.

The pains of pen-and-ink signatures.

- More than a third (37%) of business leaders say they have problems with agreements that are missing signatures, initials or dates – or that have been signed by the wrong person.

- Nearly half (46%) aren't sure they have copies of all signed agreements.

- Just over half (51%) say they have problems with documents that are misfiled or lost.

    (source; Adobe Systems)

Says Gary Jefferies, sales and marketing director at Bynx: **"Bynx** manages the lifecycle processes involving vehicle assets. These processes are critical for our customers. An electronic or 'digital' signature is a package of information that legally binds everything together; signatories, documentation and intent, which is not only reassuring for them but essential for compliance."

Electronic signatures allow users to speed up the signing and documentation process online. Digital signatures, provided by Adobe Sign, offer several advantages over other types of signature, such as:

- **Added security** – the unique identifying fingerprint data remains permanently embedded with a document. Tampering can be easily detected. Through use of Public Key Infrastructure (PKI), a digital signature offers the highest standard for identifying an individual by electronic signature.

- **Global acceptance and legal compliance** – more countries are accepting digital signatures now because of the high international security standards.

- **Long-term retention and access** – digitally signed documents remain authentic and compliant even if a vendor discontinues their presence in the marketplace.

- Digital signatures reduce time, costs and environmental impact for companies and customers.

- Digital signatures facilitate a much improved customer experience.

About Bynx

Bynx solution modules deliver global software standards for the mobility sector including vehicle leasing & finance, fleet management as a service, short-term rental, passenger transport services and MaaS (Mobility-as-a-Service) and TaaS (Transport-as-a-Service).

Bynx (the company) originated over 30 years ago and now manages over one million assets (vehicles) globally. **Bynx** (the platform) enables organizations to control and manage the complete lifecycle of vehicles and engage with stakeholders online.

Based on open architecture and Oracle technology, the solution is scalable to suit any size operation, can be quickly and easily implemented through a managed 'Cloud' solution or installed enterprise system, and integrated with wider corporate management solutions.

Bynx is available on a multi-market, multi-currency and multi-language basis. Customer branded web portals can be created to add value for clients, dealers and brokers. **Bynx** also provides project management and managed infrastructure, outsourcing, training and broader fleet consultancy.